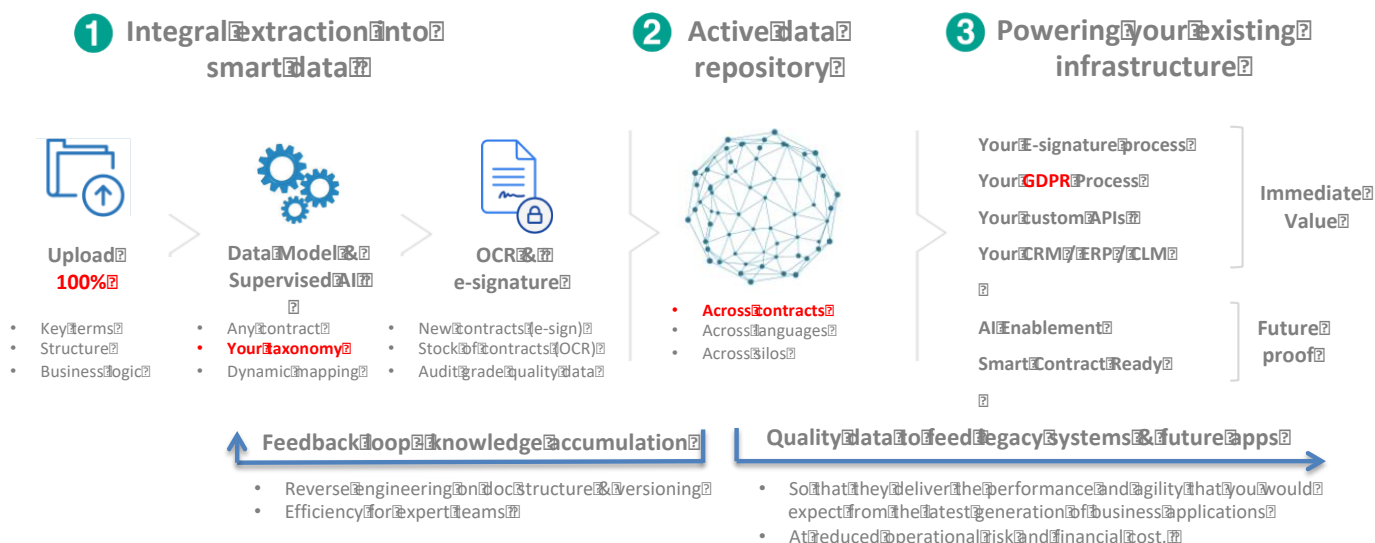


Mission: Turn your contracts into data to boost your existing IT systems



ROI: Get your large volume of diverse contracts under control

The volume and diversity of enterprise contracts make them hard to manage in a systematic way, because the wealth of information in contracts cannot be captured by CRM and ERP systems. This is a risk and productivity issue. It is also a drag for the creation of innovative offerings that would result in even more diverse contracts. According to IACCM, the missed opportunities and losses buried in large volumes of diverse contracts can represent up to 9% of contracts amounts. CODEXO allows you to reduce these missed opportunities & losses.

As a simple starting point, plug CODEXO on top of your existing e-Signature process, to collect 100% of the contract data - including Personal Data for GDPR - in addition to the signature itself.

If you are a Chief Digital Officer and you are implementing digital signature, or if you are struggling with the data gap between your business needs and your CRM/ERP implementation, this document is for you.

Solution: Patent pending technology that scales past competition

- 100% of data extraction. Every word becomes an actionable parameter
- Smart taxonomy & AI that builds on your specific prose across languages
- Easy plug into your existing IT. No change required to your organization
- GDPR: a data model that keeps track of Personal data by design.

Benefits: Quality data to drive your business

	Sales	Procurement
Intelligence & UX Patterns, Anomaly detection, correlations, segmentations	Increase sales from data correlation analysis and client segmentation Global view of customer base across countries & silos	Identify anomalies in pricing and terms to negotiate better deals Get market intelligence (from correlations, trends) for better informed budgeting and cost control
Operational Risk Alerts, Checks, Automation, etc.	Realtime contract status Comply with GDPR Enforce contract clauses	Save on cost and reduce the variety of contract terms across languages, Get email alerts so that you never miss a contract end date

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